Transportation Issue for Future TBA
J.D. Newman Inc.
Dave Newman

Trucking By Accident

Truckers Be Asterisk

Trucking By Amnesia
J.D. Newman Inc.

2012 Trucking
- Yesterday
- Today
- Tomorrow

Can anyone tell me what the most important transportation component is?

Drivers
- Local
- Regional
- Over-the-road
- Long haul
IMPORTANCE OF IMAGE

• CLEAN SHIRT
• NECK TIE
• PLEATED MATCHING PANTS AND SHIRT
• IMPORTANCE OF IMAGE

IMPORTANCE OF IMAGE

• GREAT DRIVER
  • POOR IMAGE
• NO UNIFORM
• INAPPROPRIATE ATTIRE

MEET TODAY’S DRIVER
WHAT DO YOU KNOW ABOUT CSA?

- Compliance, Safety, Accountability
- 7 Basic Measurements
  - Unsafe Driving
  - Hours-of-Service
  - Driver Fitness
  - Controlled Substances and Alcohol
  - Vehicle Maintenance
  - Hazardous Materials Compliance
  - Crash Indicator
- 4 of the 7 are available to the public
- Can be found at www.fmcsa.dot.gov
- Understand company profile and who is hauling your product

DATA COLLECTED AT ROADSIDES

- No Violations
- Violation Example
  - Headlight Out: 6 Points
  - Taillight Out: 6 Points
  - Record of Duty Status Not Current: 5 Points
  - 17 Point Stop
    - X 3 for 6 months
    - X 2 for next 6 months
    - X 1 for the next year
    - Effect company for 2 years and driver for 3 years

J.D. Newman Inc. CSA

Select a BASIC below to view details

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WHAT IS THE ISSUE?

Select a BASIC below to view details

- Hazardous Materials (HM) Compliance
- Female Driver
- Hours-of-Service (HOS) Compliance
- Vehicle Maintenance
- Control of Substances and Alcohol
- Crash Indicator

2/19/2014

Newman | JD Newman Inc.
CSA PRO OR CON

- PRO
  - INVOLVES DRIVER
  - INVOLVES COMPANY
  - SHARES INFORMATION
  - IMPROVE ACCOUNTABILITY
  - CLEANING UP INDUSTRY
  - CENTRALIZE INFORMATION
  - PROMOTES SAFER HIGHWAYS

- CONS
  - VERY JUDGEMENTAL BY ENFORCEMENT
  - GUILTY INSTANTLY
  - CAN BE APPEALED
  - ACCIDENT COUNTS REGARDLESS OF GUILT
  - WARNING IS THE SAME AS A VIOLATION
  - JUDGED AGAINST PEER GROUP ON MILES NOT EQUIPMENT
  - EX: FLAT BED VS. TANKER
  - CAN PROVIDE MISLEADING INFO IN CIVIL SUIT

DRUG AND ALCOHOL TESTING

- PRE-EMPLOYMENT
- REASONABLE SUSPICION
- POST ACCIDENT
- RANDOM
- NEW DRUG AND ALCOHOL CLEARING HOUSE

MEDICAL REQUIREMENTS

- PERIODIC DOT PHYSICAL
- WAIVER ISSUE
- SLEEP APNEA
- DOCTORS CERTIFIED

HOURS OF SERVICE LOG BOOK

- 1ST GENERATION
  - 8 DAY/70 HOUR
  - 10 HOURS OF DRIVING
  - 8 HOUR BREAK

- 2ND GENERATION
  - 70 HOURS A WEEK
  - 11 HOURS OF DRIVING
  - 10 HOUR BREAK
  - 14 HOURS ON-DUTY
  - 34 HOUR RESTART

- 3RD GENERATION
  - 70 HOURS A WEEK
  - 11 HOURS OF DRIVING
  - 10 HOUR BREAK
  - 14 HOURS ON-DUTY
  - 30 MIN OFF-DUTY BREAK @ 8 HOURS
  - 168 HOUR PERIOD BEFORE 34 HOUR RESTART
  - BREAK HAS TO INCLUDE 2 CONSECUTIVE TIMES BETWEEN 1 A.M. AND 5 A.M.
WHY IS THERE A DRIVER SHORTAGE?

THE DAYS OF "HE IS JUST A DUMP TRUCK DRIVER" ARE OVER!!
HOW DO WE AS A TEAM FIX THIS PROBLEM?

- IMAGE
- EQUIPMENT
- UNDERSTANDING
- FACILITIES
- LIL KINDNESS

QUESTIONS??